



Caliper About Us

CALIPER SOLUTIONS



Caliper delivers tangible improvements in people performance from Selection through Succession:

- *Hiring & Selection*
- *Individual Development*
- *Executive Coaching*
- *High-Potential Employee Development Programs*
- *360° Evaluations*
- *Team Building*
- *Action Learning*
- *Organizational Development*
- *Succession Planning*
- *Performance Management*

CALIPER
Solutions for peak performance.

Helping you base your people decisions on solid, objective information and in-depth insights

Would you like to know exactly how John Hancock hires sales people who surpass goals? How Johnson & Johnson brings a team of talented people together to work more effectively? Or how the Chicago White Sox make their draft choices?

Caliper has advised more than 25,000 companies—including Caterpillar, OppenheimerFunds and some of the world's fastest growing smaller firms—on **Employee Selection, Employee Development, Team Building, Executive Coaching, High-Potential Employee Programs and Succession Management.**

For over four decades, our premise has always been that solutions are only valuable when they are comprehensive, easy to understand and enhance an organization's overall performance.

Having assessed the potential of nearly two million employees and applicants, we have the insights, expertise and personal approach needed to help you achieve your goals.

The depth of our approach begins with our objective, accurate assessment instruments, which provide data for measuring potential, personality characteristics, individual motivations, likely behaviors and job-related progress. The assessment includes a one-on-one verbal consultation with a Client Relations Consultant who will guide your organization to a higher level of performance.

Our customized solutions are tailored to address the needs of your organization today, as well as to promote growth in the future.

Caliper's solutions can provide strong Return on Investment (ROI) that can impact your bottom line. In a recent study of a 350-person sales force, we found that those Sales Professionals who Caliper recommended produced **37% more sales** than those who were not recommended. Imagine what we can do for your company.

Whether you need to hire for an important position, develop and retain high-potential employees, reduce turnover, improve the effectiveness of a team or implement a more targeted performance management system, we can help.

Caliper has spent more than four decades behind the scenes, helping successful companies hire and develop their professional staff.